



Scientific Sales Representative/ Application Specialist

Are you an experienced sales representative within the proteomics industry or alternatively a proteomics scientist with a strong interest in business and looking for a career shift? If the answer to the above question is yes, then Ludesi would like to hear from you!

THE POSITION

Due to our international expansion we are looking for an outstanding individual for a scientific sales role to grow and develop new business on the international market.

Primary responsibilities will be to:

- Develop new business with large research institutes, pharmaceutical and biotech companies
- Create and uphold a loyal customer base
- Represent the Ludesi brand through expertise, reliability and professionalism

In your interactions with potential customers, we want you to...

- ...find solutions to problems rather than selling products
- ...ask intelligent questions rather than offer opinions
- ...lead meaningful conversations rather than make presentations

You will also contribute to the continuous research and development at Ludesi by relating back customer feedback to the software development team.

THE CANDIDATE

The successful candidate will have a working knowledge of proteomics, especially in applications such as 2D gel electrophoresis, mass spectrometry and chromatography. Documented experience in international sales and/or marketing within the Life Sciences industry would be very advantageous. You have to be comfortable communicating with senior executives as well as with scientists. Your ability to argue from a business point of view as well as scientifically will be a deciding factor for your success and level of achievement.

Ludesi is a young and driven company that offers ambitious employees a stimulating work environment and excellent career opportunities. If you are interested in this opportunity we look forward to receiving an updated version of your CV at job@ludesi.com. Further information can be found at www.ludesi.com

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